

PK Narayanan

CEO Coach

Clarity is power!

10 ways to build on clarity for oneself



PK helps you Scale-up your Business,
Enhance your Leadership Presence and
Position your Business for Long-term Success!

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Asking right Questions

We always have questions. Queries. Issues that we struggle to find answers for.

In all of these, asking the 'right' question is of great significance.

When we ask the 'right' questions, chances of getting the 'right' answers are very high!



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Chasing clarity

Great Leaders chase Clarity relentlessly.

Clarity leads to insights that are relevant.



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Conflicts to Collaboration

It's not necessary for someone else to be wrong for one to be right.

Conflicts seem combative.

Is it possible to make our conversations Collaborative?



One of the key success factors for Leaders is to be able to make choices, take decisions in the face of uncertainty. Clarity is what's needed to make an appropriate choice.

Some decisions at that level may have a complex list of pros and cons. The best way to gain clarity in such contexts is to find one decisive reason to say yes or no.

It's not essential to have more than one reason to do something!

This Single-reason approach can reduce complexity, and bring clarity.

Feedback is often viewed through a frame of judgment: Good and bad, Right and wrong - both by the giver and the receiver.

Emphasis shifts to person, than action.

These frames lead one to be defensive with own-view.

When feedback is offered and received with openness, it becomes part of learning; opens up Opportunities, Possibilities.

Focus shifts to action, than person.



Many things that reach CEO's table carry a 'conflict' context - making dealing with conflicts part and parcel of the job.

Resolving conflicts becomes part of the decision making process.

In all of these, clarity in thoughts is essential - that leads to clarity in communication, clarity in action, clarity for everyone around.

It is not the hard work that tires people, it is the fog - Peter Bregman.

True. It's lack of clarity that tires people.

Clarity is power! Clarity in thoughts. In words. In action.

When a leader has it, the team gets it!

When we appreciate, do we appreciate the person, Or the action?

What happens when we appreciate the person, and what happens if we appreciate the action?

Similarly, when we criticise, do we criticise the person, Or the action?

What happens when we criticise the person, and what happens if we criticise the action?



Courage to undertake risk is a key attribute of a leader.

Clarity in thoughts helps one acquire courage and risk taking ability.

Businesses grow with leaders who take (considered, smart) risks.

It's also important that the leader encourages the team to speak-out about what they see, what they think, as it contributes to deriving clarity while evaluating risks.

It's better to have a Grade B strategy and Grade A execution than the other way around - Michael Porter.

Essence is excellence in execution.

An idea or strategy is only as good as its execution. The balance between the two is crucial.

Do I have an effective balance?



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